

### Set the foundation for healthy cash flow



With a varied portfolio of property types, managing the cash flow of leasing structures is challenging – VersaPay can help



VersaPay ARC® is a cloud-based invoicing and accounts receivable (AR) automation solution that streamlines your invoice-to-cash process.

Accounts receivable teams are loaded with manual tasks such as issuing rental advice notices, collecting tenant sales reporting numbers, and determining where to apply naked and decoupled rental payments. This diverts your team's focus away from higher-value activities such as financing structures, risk management, and capital management.

Tenants are demanding self-service options. With no efficient way for your tenants to receive their rental advice notices, settle disputes for rental charges and report on their sales numbers, payments are delayed and your collection cycle increases.

With an online tenant portal that is intuitive and user-friendly, commercial real estate companies can effectively address these challenges for both their AR team and tenants.



This sets the foundation for an enhanced experience for your tenants, strong cash flow, and extending your portfolio with future growth and development.

"When you are spending a higher percentage of time collecting smaller outstanding amounts, how do you change the dynamic with tools that enable more effective interaction with your customers? VersaPay has built a robust platform to support commercial real estate companies that will provide self-service and payment options along with a centralized interface for our internal teams.

- Jim Whalen, SVP and CIO/CTO, Boston Properties

#### Reduce collection cycles with VersaPay ARC's self service tenant portal.

With VersaPay ARC, accounts receivable automation platform, commercial real estate companies get paid faster and improve their tenant experience by moving their A/R online:



### Online billing and invoice presentment

Present bills, invoices and supporting documents (CAM backup) online with a self-service portal to speed up collection and send automatic payment reminders.

# Real-time collaboration

Improve relationships with the ability for customers to open disputes online and resolve them quickly with real-time notifications to your team.

### Flexible payments

Get paid faster with the ability to accept payments online (ACH/ EFT, Credit Card). Automatically match payments to open charges, bills and invoices.

## Automated cash application

Match payments from multiple sources automatically including online payments (ACH, EFT, Credit Cards) and offline payments (lockboxes, checks, etc.)

#### Gain insight into accounts receivable

With real-time data from ARC, you will have the information you need at your fingertips to manage your entire customer base. ARC allows you to easily follow up with disputes, inquiries, and outstanding customer accounts. It also consolidates invoices, supporting documents, collections activities, payments, and disputes in one location to leverage real-time data and turn insight into action.

#### Integration with leading ERPs

VersaPay integrates with industry ERPs and proprietary in-house systems, allowing you to leverage your current technology investments. Using our robust integration techniques, VersaPay has built a network of tried and tested connectors to cloud-based and on-premise systems. VersaPay integrates with leading industry ERPs in commercial real estate, including Oracle JD Edwards.





VersaPay is a leading cloud-based invoice presentment and payment provider helping B2B companies make customers happy and get paid faster. VersaPay provides the technology and support services to enable businesses to automate accounts receivable and process electronic payments.

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