



ENTOUCH[™]
SMART BUILDING SOLUTIONS

**FOR COMMERCIAL
REAL ESTATE**

Approach 25% Energy Savings and Differentiate Your Business with “Smart Everything” from ENTOUCH

Property management in commercial real estate (CRE) these days has become a competitive differentiator, as long-term customers seek to lower energy costs, while improving the tenant experience. However, monitoring and managing energy usage to maximum efficiency can be a full time job. And, most CRE companies have not invested in the advanced technology necessary to control building systems remotely across a connected, transparent facilities portfolio. Hiring more staff is not an option. Neither is adding another building management system (BMS) that only controls an isolated function, such as elevators, without offering any useful back-end data.

What property managers really need is a fully integrated and automated solution, that provides them with a 360° view of their facilities ecosystem. Something that allows them to get out of the reactive “truck roll” business – and into something more strategic, more proactive – smarter than anything they’ve encountered before.

With the Internet of Things (IoT), that smart building solution has arrived. And, ENTOUCH can make it happen. Our solution provides the visible, connected, data-driven environment property managers need to control their entire facilities portfolio for optimal performance.

**Learn How Smart Technology Can Deliver the Visibility,
Control and Performance Required for Proactive
Property Management – Fast**

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ENTOUCH Returns \$2-4 for Every \$1 Invested

Incorporating advisory services, advanced controls and wireless technologies, our cloud-based facility, asset and energy intelligence platform delivers:

- Proactive Facility Management
- Optimal Control of Lighting, HVAC & Other Loads
- Lower Maintenance Spend
- Lower Energy Costs
- Rapid Solution Deployment
- Early Detection of System Issues
- Asset Portfolio Optimization
- Extend Value of Existing Investment
- Utility Spend Aligned to Usage



This Changes Everything



BY COMBINING ENTOUCH'S IOT PLATFORM AND REAL-TIME CONTROL WITH OUR ENERGY INTELLIGENCE SOFTWARE, WE WERE ABLE TO DELIVER AN INTEGRATED ENERGY MANAGEMENT AND FACILITY OPTIMIZATION SOLUTION TO MULTI-SITE CUSTOMERS ACROSS NORTH AMERICA AND ACHIEVE AN ANNUALIZED 25% ENERGY SAVINGS FOR OUR CUSTOMERS. WE ARE SO CONFIDENT THAT OUR CLIENTS WILL REALIZE RESULTS, THAT BGIS WILL GUARANTEE ENERGY SAVINGS."

-- GORD HICKS, CEO, AMERICAS,
BROOKFIELD GLOBAL
INTEGRATED SOLUTIONS
(BGIS)



Promise Savings to Attract and Retain More Clients with ENTOUCH

Boost Bottom-Line Results with Proactive Facility, Asset and Energy Management Services

As a pioneer and industry leader, ENTOUCH delivers an easy-to-use, white-label solution, enhancing your ability to offer substantial value to clients within critical business KPIs. Our unique, wireless platform leverages IoT technology, feeding you up-to-the-minute information about every system across your distributed portfolio. Our secure solution is "cloud-based" and communicates over the Internet, speeding deployment dramatically with a nominal investment. And, because the feature-rich solution is tailored to meet your unique business needs, you can expect to reduce your overall facilities expense quickly, as you improve the lifetime performance of your critical assets.

What's more, ENTOUCH supports you and your facilities team with a dedicated resource, effectively helping you extend your reach, tighten control and recover lost time spent reacting to low priority events – to become truly proactive in the way you manage your facilities.



Enterprise Visibility

The ENTOUCH customer dashboard graphically displays the running condition of every building system in your portfolio, via any Internet browser, enabling accurate, real-time insight for true predictive maintenance and fewer emergency service calls.



Control

The IoT technology behind the ENTOUCH platform extends your control – in real-time – allowing you to easily create enterprise-wide set points using customized rules and permission overrides to dramatically reduce customer energy usage and ensure building comfort.



Up-to-the-Minute Analytics

Our rich visualization tool allows you to slice and dice data across your real estate portfolio in virtually limitless fashion, drilling down into site, region and enterprise levels to provide actionable, relevant reports that proactively enhance staff, service provider and facility performance, and keep clients informed.



Asset Optimization

Only ENTOUCH delivers a proven IoT technology with rapid deployment and the 24/7 support you need to stand apart and deliver consistent tenant comfort, lower energy bills, reduced maintenance cost, enhanced performance and expanded profits. Contact ENTOUCH today and prepare for a smarter way of managing your CRE portfolio.



End-to-End Connectivity

The ENTOUCH solution can be white-labeled and connected using a LAN, wireless or cellular connection. If required, ENTOUCH can securely integrate with existing solutions (ex. Computerized Maintenance Management Systems) to establish one system of record for all your HVAC, lighting and facility systems.



Sustainability

Your dedicated ENTOUCH account manager proactively surveys your ecosystem for opportunities to optimize results, based on current information and trends, leading to long-term sustainability, improved margins and energy savings around 25%.



IN COLLABORATION WITH ENERNOC, WE PROVIDE BGIS WITH A PROVEN SMART BUILDING SOLUTION THAT SIGNIFICANTLY REDUCES ENERGY COSTS, OPTIMIZES FACILITY EFFICIENCY AND UNLOCKS HIDDEN SAVINGS FOR THEIR VALUED CUSTOMERS. BY INTEGRATING OUR IOT PLATFORM AND REAL-TIME CONTROL WITH ENERNOC'S ENERGY INTELLIGENCE SOFTWARE, WE WILL ENABLE SMARTER BUILDINGS AND SMARTER BUSINESS DECISIONS FOR BGIS AND THEIR CUSTOMERS WHICH WILL TRANSFORM BOTTOM-LINE OPERATING COSTS INTO TOP-LINE OPPORTUNITIES."

-- GREG FASULLO, CEO, ENTOUCH

EnerNOC, ENTOUCH and Brookfield Global Integrated Solutions (BGIS) Launch Strategic Partnership to Provide Advanced Energy Management to Commercial Building

EnerNOC and BGIS have teamed up to deliver an integrated energy management and facility optimization solution to multi-site customers across North America. This partnership, which allows BGIS to deliver energy savings at a scale unachievable through a services-alone model, comes on the heels of a successful pilot engagement at a portfolio of retail banking locations, **where the combined solution delivered an annualized 25% in energy savings.**

Under the terms of the partnership, BGIS will resell EnerNOC's software and, when applicable, retrofit commercial real estate facilities with a monitoring and control platform from EnerNOC's technology partner, ENTOUCH. The software will analyze energy usage across geographically dispersed real estate portfolios. Centrally-located analysts at BGIS' Global Command Center will review optimization opportunities that are automatically surfaced by EnerNOC's software and either make the necessary adjustments remotely or deploy its trained technicians to implement corrective actions on-site. The full-service solution ensures that customers can maximize value with minimal disruption to in-house staff, making it simple for customers to realize meaningful bottom-line savings, improve sustainability outcomes, and ensure sites are operating in compliance with company standards and best practices.

"We're excited to partner with BGIS, which has earned the trust of many of North America's largest and most respected organizations through their expertise and exceptional service," said Micah Remley, SVP and General Manager of Software at EnerNOC. "This combined offering enables BGIS to offer a premium, differentiated solution to their customers further cementing their position as a leading provider of turnkey facility management, while extending EnerNOC's go-to-market channel and exposing more end-users to the power of EnerNOC's software."

"Many companies that have expressed an interest in more sophisticated energy management solutions lack the internal resources to take action on the operational insights that are regularly surfaced through a SaaS application like EnerNOC's energy intelligence software. The partnership between BGIS and EnerNOC makes a great deal of sense because it makes it easy for customers to achieve their expense reduction, asset value creation, or environmental, social, and governance goals," said Rodolphe D'Arjuzon, Research Director at Verdantix, a research firm focused on energy, environmental and sustainability challenges.



Smart Building Solutions. Smart Building Everything.

ENTOUCH provides smart building solutions in the form of a fully managed “advisory” service for CRE companies. Our integrated and easy-to-use cloud-based platform, combined with 24/7 dedicated support, render a 360° view of your real estate portfolio’s overall health, fueling real-time decisions that significantly reduce risk, cut energy consumption, dramatically improve operational efficiency, extend asset life and create a more satisfying experience for your customers, tenants and guests. Best yet, our history of successfully serving the CRE industry means that we understand your unique challenges and ensure the shortest distance between you and measurable benefits.

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